Pricing Policy for MAB genetics

January 2015

Sheep embryos:

- Minimum order of 50 embryos per breed
- > 1st 50 embryos @ AU\$450 per embryo
- \triangleright Next 50 100 embryos @ AU\$425 per embryo
- ➤ Subsequent embryos (from 101 onwards) @ AU\$400 per embryo

Sheep semen:

- Minimum order of 50 doses from each donor animal
- > 1st 50 doses @ AU\$40 per dose
- Next 50-100 doses @ AU\$35 per dose
- ➤ Subsequent doses (from 101 onwards) @ AU\$30 per dose

Additional Costs:

- ➤ Internal Freight costs (Estimate AU\$200)
- ➤ International Freight Costs (Estimate AU\$1500)
- > Agents Costs (Estimate AU\$800)
- ➤ Government Inspection Charges (Estimate AU\$1200)
- ➤ Insurance (AU\$45 per AU\$1000 insured)
- ➤ LN2 Tank (Estimate AU\$1500)
- ➤ Administration Fees (Estimate AU\$700)

Payment:

A deposit of AU\$200 per embryo & AU\$5 per semen dose is paid at the time of contract signing.

The balance is to be paid prior to export.